

Guidelines for ARC Project Performance Measures

The examples below represent a sampling of outputs and outcomes used by ARC to track project results. All grant applications should include a “projected” output and outcome; ARC-funded projects must report “actual” output and outcome measures as part of the project’s Final Report.

Goal & Project Type	Project Output	Project Outcome
Goal 1: Increase job opportunities and per capita income		
Entrepreneurship Education	<ul style="list-style-type: none"> No. of participants 	<ul style="list-style-type: none"> No. of businesses created No. of participants with improved skills or completed program (i.e. course with certified skills)
Business Incubator	<ul style="list-style-type: none"> No. of businesses assisted No. of participants 	<ul style="list-style-type: none"> No. of businesses created or graduated No. of jobs created LPI
Tourism Development	<ul style="list-style-type: none"> No. of businesses assisted 	<ul style="list-style-type: none"> No. of jobs created LPI No. of “new” tourists
Telecom	<ul style="list-style-type: none"> No. of trainees enrolled No. of new sites added to network 	<ul style="list-style-type: none"> No. of trainees with improved skills No. of households served with improved access No. of miles of infrastructure or new technology deployed
Goal 2: Strengthen the capacity of people to compete in the global economy		
Civic Entrepreneurship – Organizational/Community/ Individual Capacity (applicable to multiple goals)	<ul style="list-style-type: none"> No. of new programs No. of individual participants 	<ul style="list-style-type: none"> No. of participants completing training and actively involved in leadership positions No. of communities implementing plans Increase in organization’s efficiency, effectiveness, diversity
Workforce Training	<ul style="list-style-type: none"> No. of students enrolled in program 	<ul style="list-style-type: none"> No. of students with improvements (i.e. obtain or enhance their employment)
Adult Literacy	<ul style="list-style-type: none"> No. of students enrolled 	<ul style="list-style-type: none"> No. of students with improvements (i.e. obtain GED or other milestone)
Health Care	<ul style="list-style-type: none"> No. of patients/participants Number of clinics renovated 	<ul style="list-style-type: none"> No. of patients with improved health care No. of health-care providers recruited
Educational Attainment	<ul style="list-style-type: none"> No. of students enrolled in program 	<ul style="list-style-type: none"> No. of students with improvements (i.e. graduate high school/college, continue education, obtain employment)
Goal 3: Develop and improve Appalachia’s infrastructure		
Water/Sewer System	<ul style="list-style-type: none"> Linear feet of pipe installed Increase in capacity or storage (measured by mgd) No. of businesses served 	<ul style="list-style-type: none"> No. of households with new service or improved quality of service No. of jobs created and retained LPI
Industrial Park & Site	<ul style="list-style-type: none"> Linear feet of pipe installed No. of businesses served 	<ul style="list-style-type: none"> No. of jobs created and retained LPI
Access Road	<ul style="list-style-type: none"> Miles of road constructed No. of businesses served 	<ul style="list-style-type: none"> No. of jobs created and retained LPI